

Georgii Demkin

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EDUCATION

The Loomis Chaffee School

High school student

AI for Business specialization · University of Pennsylvania · Coursera online coursework

EXPERIENCE

Entry Trail

Founder & CEO

Winter 2026–present

- Founded Entry Trail and built its broker review tool; interviewed ten prospects and refined it from feedback.
- Secured one paying client; the tool shows HTS classification drafts and cited CROSS rulings for licensed broker review.

Home Credit Vietnam

CRM Data and Tech Intern

Ho Chi Minh City, Vietnam

July 2026

- Built website tracking and a Looker dashboard; mapped ad-to-app journeys and recommended identity resolution.

BloggingMachine.io

Marketing Intern

Summer 2026

- Built a lead-targeting framework, wrote SEO content, and reviewed Google Ads keywords.

GlobalWork AI

Product Development Intern

Summer 2025

- Researched remote hiring in 20+ countries; recruited and interviewed six students; presented findings that helped deprioritize the student market.

Stealth venture

Founder

2020–present

RESEARCH

Semiconductor Billings Beyond Forecasts

Pioneer Academics · Sole author

Summer 2026

- Analyzed 485 months of semiconductor billings with Python ARIMA models and matched forecasts; wrote an unpublished paper reviewed by Professor Tolulope Fadina.

The Solar Corona and Its Characteristics in Relation to Solar Activity

Author · School astronomy research paper

2023–2024

- Reviewed published eclipse and SOHO/SDO observations of how the corona changes across the solar cycle.

PROJECTS

Touchline

Creator & developer

2026–present

- Built a private match-statistics app tracking possession, shots on target, passing, and player minutes; used by Loomis boys' and girls' varsity soccer.

georgii_ai (Lichess attacking bot)

Independent creator & developer

2026

- Built a chess bot on Stockfish with custom move-selection and sacrifice rules, a FastAPI dashboard, and Optuna tuning; developed with AI assistance.

LEADERSHIP & ACTIVITIES

Entrepreneurship Club, Loomis Chaffee

President; previously Operations Coordinator

2024–present

- Lead a four-person board and organize workshops, guest talks, pitch competitions, and student consultations.

Residential Assistant, Loomis Chaffee

Selected Residential Assistant

- Support a 36-student dorm through duty nights, check-ins, meetings, and conflict mediation.

SKILLS & INTERESTS

Skills: Python, TypeScript, React, FastAPI, Claude Code; ARIMA, regression, LightGBM, backtesting, Optuna; Looker, Google Analytics, Google Tag Manager, Google Ads; customer interviews, SEO writing.

Interests: Soccer (and Manchester United), chess (2100+ rapid on Chess.com), poker, and cats.